

TOP 50 COUNSEL

Where would a company be without its outside counsel? As this year's Corporate Counsel Top 50 chart shows, even the behemoths of the Fortune 500 can't do it alone. Not matter what size their own in-house department, Fortune 500 companies in California are relying on firms for everything from patent prosecution to litigation to real estate. And in some cases, they depend on so many firms that the question presented by Daily Journal EXTRA — which outside counsel do you hire most frequently — proved tortuous. Still, they bravely identified many of the numbers on their speed dial. The chart below lists the top 50 Fortune 500 companies headquartered in California, based on revenue, as well as the number of in-house attorneys based in California and of course, their go-to firms.

RANK	COMPANY	REVENUES	TOP LEGAL OFFICER	CA IN-HOUSE	OUTSIDE COUNSEL
1.	CHEVRONTXACO San Ramon	\$112.9 billion	Charles James Vice president and general counsel	75	Herbert Smith; Jones Day; King & Spalding; Latham & Watkins; Pillsbury Winthrop
2.	HEWLETT-PACKARD Palo Alto	\$73 billion	Ann O. Baskins Senior vice president, general counsel, secretary	70	Choate, Hall & Stewart; Drinker Biddle & Reath; Freshfields Bruckhaus Deringer; Gray Cary Ware & Freidenrich; Irell & Manella; Wilson Sonsini Goodrich & Rosati
3.	McKESSON San Francisco	\$57.1 billion	Ivan D. Meyerson Senior vice president, general counsel, secretary	14	Farella Braun + Martel; Skadden Arps Slate Meagher & Flom; Pillsbury Winthrop
4.	SAFeway Pleasanton	\$35.6 billion	Robert A. Gordon Senior vice president and general counsel	24	Dillingham & Murphy; Donahue Gallagher Woods & Wood; Latham & Watkins; Littler Mendelson; Pillsbury Winthrop
5.	WELLS FARGO San Francisco	\$31.8 billion	James M. Strother Executive vice president and general counsel	193	Faegre & Benson; Gibson, Dunn & Crutcher; Morgan Lewis & Bockius; Sheppard Mullin Richter & Hampton; Sidley Austin Brown & Wood
6.	INTEL Santa Clara	\$30.1 billion	F. Thomas Dunlap Jr. Vice president and general counsel	44*	WND
7.	NORTHROP GRUMMAN Los Angeles	\$28.7 billion	W. Burks Terry Corporate vice president and general counsel	40	Fried Frank Harris Shriver & Jacobson; Gibson Dunn & Crutcher; Heller Ehrman White & McAuliffe; Munger Tolles & Olson; Sheppard Mullin Richter & Hampton
8.	WALT DISNEY Burbank	\$27.1 billion	Alan Braverman Senior executive vice president, general counsel	125*	*Dewey Ballantine; O'Melveny & Myers; Quinn Emanuel Urquhart Oliver & Hedges
9.	INGRAM MICRO Santa Ana	\$22.6 billion	Larry C. Boyd Senior vice president, general counsel, secretary	8	Baker & McKenzie; Bingham McCutchen; Davis Polk & Wardwell; Houser & Allison
10.	WELLPOINT HEALTH NETWORKS Thousand Oaks	\$20.4 billion	Thomas C. Geiser Executive vice president and general counsel	22	Gibson, Dunn & Crutcher; O'Melveny & Myers; Paul Hastings Janofsky & Walker; Reed Smith; Simpson Thacher & Bartlett; Stephan Oringer Richman & Theodora
11.	CISCO SYSTEMS San Jose	\$18.9 billion	Mark Chandler Vice president of legal services, general counsel, corporate secretary	48	Baker & McKenzie; Clifford Chance; Eversheds; Fenwick & West; Morgan Lewis & Bockius; Orrick Herrington & Sutcliffe; Piper Rudnick; Sonnenschein Nath & Rosenthal
12.	GAP San Francisco	\$15.9 billion	Lauri Shanahan Senior vice president and general counsel	25	Keker & Van Nest; Latham & Watkins; Orrick Herrington & Sutcliffe; Skadden Arps Slate Meagher & Flom
13.	TENET HEALTHCARE Santa Barbara	\$14.6 billion	E. Peter Urbanowicz General counsel	20	Gibson Dunn & Crutcher; Haynes and Boone; Latham & Watkins McDermott Will & Emery; Skadden Arps Slate Meagher & Flom; Strasburger & Price
14.	COUNTRYWIDE FINANCIAL Calabasas	\$13.7 billion	Sandor Samuels Senior managing director and chief legal officer	44	Akerman Senterfitt; Goodwin Procter; Howrey Simon Arnold & White
15.	EDISON INTERNATIONAL Rosemead	\$12.2 billion	Bryant C. Danner Executive vice president and general counsel	82	Conner, Blake & Griffin; Hogan & Hartson; Latham & Watkins; Munger Tolles & Olson; O'Melveny & Myers; Schiff Hardin; Skadden Arps Slate Meagher & Flom; Sonnenschein Nath & Rosenthal; Steptoe & Johnson
16.	SOLETRON Milpitas	\$11.7 billion	Michael F. Grady Vice president and chief legal counsel	3	Bialson Bergen & Schwab; Heller Ehrman White & McAuliffe; Wilson Sonsini Goodrich & Rosati
17.	SUN MICROSYSTEMS Santa Clara	\$11.4 billion	Michael A. Dillon Senior vice president, general counsel, secretary	37*	*Latham & Watkins; Wilson Sonsini Goodrich & Rosati
18.	COMPUTER SCIENCES El Segundo	\$11.3 billion	Hayward D. Fisk Vice president, general counsel, secretary	6*	*Latham & Watkins; Quinn Emanuel Urquhart Oliver & Hedges
19.	PG&E San Francisco	\$11.2 billion	Bruce Worthington Senior vice president and general counsel	87	Dewey Ballantine; Latham & Watkins; Orrick Herrington & Sutcliffe
20.	HEALTH NET Woodland Hills	\$11.1 billion	B. Curtis Westen Senior vice president, general counsel, secretary	17	Jennings Strouss & Salmon; Lewis Brisbois Bisgaard & Smith; McCarter & English; Morgan Lewis & Bockius; Musick Peeler & Garrett; Pillsbury Winthrop; Robinson & Cole; Skadden Arps Slate Meagher & Flom
21.	PACIFICARE HEALTH SYSTEMS Cypress	\$11 billion	Joseph S. Konowiecki Executive vice president and general counsel	9	Cantey & Hanger; Cooley Godward; Greenberg Glusker Fields Claman, Machtiger & Kinsella; Jenkens & Gilchrist; K&R Law Group; McDermott Will & Emery; Skadden Arps Slate Meagher & Flom
22.	SANMINA-SCI San Jose	\$10.4 billion	Steven H. Jackman Vice president and corporate counsel	2	Linear, Ford, Shaver & Payne; Wilson Sonsini Goodrich & Rosati
23.	ORACLE Redwood City	\$9.5 billion	Daniel Cooperman Senior vice president, general counsel, secretary	30	Baker & McKenzie; Bingham McCutchen; Davis Polk & Wardwell; Mayer Brown Rowe & Maw; Morrison & Foerster; Townsend and Townsend and Crew; Weil Gotshal & Manges
24.	OCCIDENTAL PETROLEUM Los Angeles	\$9.3 billion	Donald P. de Brier Executive vice president, general counsel, secretary	19	Arnold & Porter; Debevoise & Plimpton; Gable & Gotwals; Latham & Watkins; Munger Tolles & Olson; O'Melveny & Myers; Skadden Arps Slate Meagher & Flom; Sullivan & Cromwell; Vinson & Elkins

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25.	CALPINE San Jose	\$9 billion	Lisa M. Bodensteiner Executive vice president and general counsel	13	Bracewell & Patterson; Covington & Burling; Davis Wright Tremaine; Thelen Reid & Priest
26.	FLUOR Aliso Viejo	\$8.8 billion	Lawrence N. Fisher Chief legal officer and secretary	12*	*Gibson Dunn & Crutcher; Latham & Watkins; Wulfsberg Reese Colvig & Firstman
27.	AMGEN Thousand Oaks	\$8.4 billion	David J. Scott Senior vice president, general counsel, secretary	25*	*Latham & Watkins
28.	SEMPRA ENERGY San Diego	\$7.9 billion	Javade Chaudhri Executive vice president and general counsel	60	Gibson Dunn & Crutcher; Hennigan, Bennett & Dorman; Latham & Watkins; Orrick Herrington & Sutcliffe; Skadden Arps Slate Meagher & Flom
29.	UNOCAL El Segundo	\$6.5 billion	Samuel H. Gillespie III Senior vice president, chief legal officer, general counsel	20	Howrey Simon Arnold & White; O'Melveny & Myers; Prindle Decker & Amaro; Robins Kaplan Miller & Ciresi; Vedder Price Kaufman & Kammholz
30.	SCIENCE APPLICATIONS INTL. San Diego	\$6.5 billion	Douglas E. Scott Senior vice president, general counsel, secretary	15	Baker & McKenzie; Fried Frank Harris Shriver & Jacobson; Heller Ehrman White & McAuliffe; Kirkpatrick & Lockhart; McKenna Long & Aldridge; Paul Hastings Walker & Janofsky; Paul Plevin Sullivan & Connaughton
31.	FIRST AMERICAN Santa Ana	\$6.2 billion	Kenneth DeGiorgio Senior vice president and general counsel	6	Bryan Cave; White & Case
32.	APPLE COMPUTER Cupertino	\$6.2 billion	Nancy R. Heinen Senior vice president, general counsel, secretary	21*	*Latham & Watkins; Wilson Sonsini Goodrich & Rosati
33.	AGILENT TECHNOLOGIES Palo Alto	\$6.1 billion	D. Craig Nordlund Senior vice president, general counsel, secretary	41	Finnegan Henderson Farabow Garrett & Dunner; Gray Cary Ware & Freidenrich; Kenyon & Kenyon; Littler Mendelson; Morgan Lewis & Bockius; Simpson Thacher & Bartlett; Wilson Sonsini Goodrich & Rosati
34.	KB HOME Los Angeles	\$5.9 billion	Ben Hirst Executive vice president and chief legal officer	14	Cox Castle & Nicholson; Munger, Tolles & Olson; Sidley Austin Brown & Wood
35.	CNF Palo Alto	\$5.1 billion	Eberhard G.H. Schmoller Senior vice president, general counsel, secretary	11	*Gray Cary Ware & Freidenrich
36.	MATTEL El Segundo	\$5 billion	Robert Normile Senior vice president, general counsel, secretary	16	Bird & Bird; Greenberg Glusker Fields Claman Machtiger & Kinsella; Hengeler Mueller; Kenyon & Kenyon; Kolisch Hartwell; Latham & Watkins; Laubscher & Laubscher; Manatt Phelps & Phillips; Munger Tolles & Olson; Paul Hastings Janofsky & Walker; Perkins & Dunnegan; Quinn Emanuel Urquhart Oliver & Hedges; Roy Ekstrand; Sauer & Wagner; Wachtell Lipton Rosen & Katz
37.	AVERY DENNISON Pasadena	\$4.8 billion	Robert G. van Schoonenberg Executive vice president, general counsel, secretary	5	Christie Parker & Hale; Duvin Cahn & Hutton; Hennigan Bennett & Dorman; Jones Kaufman & Ackerman; Latham & Watkins; Quinn Emanuel Urquhart Oliver & Hedges; Renner Otto Boisselle & Sklar; Squire Sanders & Dempsey; Thompson Hine
38.	PACIFIC LIFE Newport Beach	\$4.7 billion	David R. Carmichael Senior vice president and general counsel	23*	*Gibson Dunn & Crutcher; Latham & Watkins
39.	JACOBS ENGINEERING GROUP Pasadena	\$4.6 billion	William C. Markley III Senior vice president, general counsel, secretary	WND	WND
40.	DOLE Westlake Village	\$4.6 billion	C. Michael Carter Exec. vice president, general counsel, secretary	5	Allen Matkins Leck Gamble & Mallory; Jones Day; Wilmer Cutler Pickering Hale & Dorr
41.	LONGS DRUG STORES Walnut Creek	\$4.5 billion	William J. Rainey Senior vice president, general counsel, secretary	5	Filice Brown Eassa & McLeod; Latham & Watkins; Law Office of David W. Ginn; Orrick Herrington & Sutcliffe
42.	APPLIED MATERIALS Santa Clara	\$4.5 billion	Joseph J. Sweeney Group vice president, legal affairs, intellectual property and corporate secretary	20	*Orrick Herrington & Sutcliffe; Townsend and Townsend and Crew; Weil Gotshal & Manges
43.	CHARLES SCHWAB San Francisco	\$4.3 billion	Carrie Dwyer Executive vice president, corporate oversight and general counsel	43	Fenwick & West; Foley & Lardner; Morgan, Lewis & Bockius; Howard Rice Nemerovski Canady Falk & Rabkin
44.	CLOROX Oakland	\$4.2 billion	Peter D. Bewley Senior vice president, general counsel, secretary	15	*Gray Cary Ware & Freidenrich
45.	LEVI STRAUSS San Francisco	\$4.1 billion	Albert F. Moreno Senior vice president and general counsel	7	Farella Braun + Martel; Gibson Dunn & Crutcher; Littler Mendelson; Medlen & Carroll; Shearman & Sterling; Seyfarth Shaw; Townsend and Townsend and Crew
46.	MAXTOR Milpitas	\$4.1 billion	William Sweeney Assistant general counsel	WND	*Gray Cary Ware & Freidenrich
47.	QUALCOMM San Diego	\$4 billion	Louis M. Lupin Senior vice president and general counsel	61	Cooley Godward; Covington & Burling; Cravath, Swaine & Moore; Day Casebeer Madrid & Batchelder; Gray Cary Ware & Freidenrich; Heller Ehrman White & McAuliffe; Holme Roberts & Owen; Milbank Tweed Hadley & McCloy; Reed Smith
48.	HILTON HOTELS Beverly Hills	\$3.9 billion	Madeleine A. Kleiner Executive vice president and general counsel	19	Andrews Kurth; Burch, Porter & Johnson; Jackson Lewis; Jenkins & Gilchrist; Latham & Watkins; Liner Yankelevitz Sunshine & Regenstreif; Morgan, Lewis & Bockius; Seyfarth Shaw; Stam O'Toole Marcus & Fisher; Wolf, Block, Schorr and Solis-Cohen
49.	GOLDEN WEST FINANCIAL Oakland	\$3.8 billion	Michael Roster Executive vice president, general counsel, secretary	14	Foley & Lardner; Foster, Pepper & Shefelman; Gordon & Rees; Harvey Siskind Jacobs; Littler Mendelson; Morrison & Foerster; Munger Tolles & Olson; Musick Peeler & Garrett; Neil Dymott Perkins Brown & Frank; Ogletree Deakins Nash Smoak & Stewart; Orrick Herrington & Sutcliffe; Paul Hastings Janofsky & Walker; Reed Smith; Ropes & Gray; Rutherford Mulhall & Wargo; Sidley Austin Brown & Wood; Stroock & Stroock & Lavan; Sullwold & Hughes; Venable; Winstead Sechrest & Minick
50.	ROSS STORES Newark	\$3.8 billion	Mark S. Askansas General counsel, senior vice president	WND	WND